



TRADE ANGLE STRATEGIES, LLC (TAS)

FUTURES TRADING & TRAINING ROOM

SUBSCRIBER HANDBOOK

"You can learn the hard way as we have done along with most traders. Or you can invest a little time with us to dramatically speed up your learning curve. To illuminate your trading path, our world-class indicators and trading methods will help you develop a truly institutional-level, discretionary trading style."

The Trade Angle Team



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DISCLAIMER & RISK WARNING FOR THE TAS TRADING & TRAINING ROOM

This publication, along with any charts and examples, is for educational purposes only and should ONLY be used to study the actions and activities of the markets. This publication is NOT designed to provide any investment advice and should not be used as such.

Trading can result in large losses and may not be an activity suitable for everyone.

Hypothetical or simulated performance results have certain inherent limitations. Unlike an actual performance record, simulated results do not represent actual trading. Also, since these trading setups may not have actually been executed, the results shown may have under or over compensated for the impact, if any, of certain market factors such as lack of liquidity.

To the best of their ability, room moderators will endeavor to discuss trades that they are about to make for their own accounts. However, because of timing, urgency, ongoing room commentary, technical limitations or any other reason, some positions will not be posted. Moderators may also be trading multiple accounts and/or have accounts or investments outside the scope of the trading and training room. In no case is any trading idea posted a recommendation or an opinion of what you should be doing. Moderators discuss trade ideas in the room for educational purposes only.

Simulated trading programs in general are also subject to the fact that they are designed with the benefit of hindsight. No representation is being made that any account will or is likely to achieve profits or losses similar to those shown.

The author(s), publisher(s) and room moderators are not providing investment or trading advice and do not make claims, promises, or guarantees that any suggestions, systems, trading strategies, or information will result in a profit, loss, or any other desired result. By virtue of your subscription, paid or otherwise, this information is being specifically provided at your request. All readers and room participants assume all risk, including but not limited to the risk of trading losses.

THIS IS NOT A SOLICITATION TO BUY OR SELL SECURITIES. Always seek the advice of your professional investment advisor before making any investment decisions.

NOTE: Earnings and economic releases posted in our trading and training rooms are typically provided by Briefing.com and are subject to change without notice. Please verify all earnings dates with an independent source of your choice. Please remember that all market commentary in our rooms is for educational purposes only and should not be construed as investment advice regarding the purchase or sale of securities, options, futures or any other financial instrument of any kind. Information for our market observations is obtained from sources believed to be reliable, but we do not warrant its completeness or accuracy, or warrant any results from the use for this or any information provided in our trading and training rooms.



TRADE ANGLE STRATEGIES, LLC (TAS)

FUTURES TRADING & TRAINING ROOM

Dear Valued Subscribers and Guests,

Thank you for investing your time to thoughtfully review the information in the **TAS FUTURES TRADING & TRAINING ROOM** handbook. This handbook overviews the features of our trading and training room as well as provides instructions for capitalizing on your investment in real-time trader education. Our goal is to be your live, online trading resource and lifeline before, during and after market hours.

As you know, trading is like learning to play the piano in front of a very critical, live audience. However, unlike the piano where *inexperience* leads to sour chords, inexperience in a trading environment often leads to monetary losses. The markets are tough, the learning curve is long, and it's difficult for most to adapt to learning—while trying to make a living. That's where the **TAS FUTURES TRADING & TRAINING ROOM** can be your trading ally.

We have a passion for the markets and a passion for teaching. We look forward to working with you and getting to know you as we apply our experience and trading tools to the dynamics of the marketplace.

This **FUTURES TRADING & TRAINING ROOM** handbook is divided into the following sections:

- ▶ Room Overview (page 4)
- ▶ Room Philosophy (page 5)
- ▶ Room Features (page 7)
- ▶ Technology Platforms (page 9)
- ▶ Attendee Rules & Conduct (page 12)
- ▶ **Room Login Procedure (page 13)**
- ▶ Technical Support (page 14)
- ▶ Risk Management (page 15)
- ▶ Recommended Reading (page 17)

Please familiarize yourself with this handbook as it has been written with care to help you get off to a quick start with maximum up time and productivity.

We uphold ourselves to be of maximum service to you and your trading needs. Thank you for your patronage. We look forward to working with you in the trading and training room.

Sincerely,

The Trade Angle Team



TAS FUTURES TRADING & TRAINING ROOM OVERVIEW

The **TAS FUTURES TRADING & TRAINING ROOM** employs leading-edge technology to disseminate live, real-time interpretive, steam-of-consciousness technical analysis evaluation backed by timely market commentary and supported by our world-class trading and timing indicators. With subscribers all over the world, our full-time moderators and guest speakers have the knowledge and teaching experience to help them to achieve their trading goals and aspirations.

We teach what we know—and we have the experience to back up what we teach. To match that, we have decades of experience in producing and delivering live and internet-based educational content. We invite you to actively participate in the room by asking us questions as well as testing our knowledge against your own.

We teach traders how to read and “listen” to the market. When you understand how markets work—when you can get a true “feel” for the markets—then you can come up with your own strategies, methods, and tactics that apply specifically to you and the markets you are interested in. In our trading and training room, you will have someone who will work with you to help you evaluate and apply the concepts that are important to you as an individual.

We bring several “high-end” assets to the table for our client traders, investors, and students:

- ▶ **First and foremost: we are traders ourselves. We teach what we actually do in the markets day in, day out. We trade our own accounts and risk our own capital in the markets—every day.**
- ▶ We have both institutional and professional non-institutional trading backgrounds. We’ve been in the trenches for decades and just enjoy being there.
- ▶ We certify and re-certify our trading and training room moderators on an ongoing basis.
- ▶ We are schooled and very experienced in Auction Market Theory and Market Profile™ and employ these foundational concepts in our approach to the markets.
- ▶ We have invested heavily in developing and our world-class indicators which model and emulate our own trading styles, observations and behaviors. We use these tools to:
 - To help speed up our analysis of trading conditions in multiple trading instruments in multiple time frames
 - To improve our accuracy in reading the market’s subtle clues of imminent change in market activity, regardless of time frame being observed
 - As a guide to give us a road map for the day’s trading activity, we feel there are no tools out there that pick out the day’s levels—premarket—like ours (ask us for a trial to test these yourself)



TAS FUTURES TRADING & TRAINING ROOM OVERVIEW, CON'T.

- As a friendly, accurate, and intuitive teaching tool to help our traders recognize where to trade, when to trade, which direction to trade, and when to exit a trade

At the end of the day—week—month—and year—you will be learning how to develop your own, unique and distinct style of trading using our commentary as a guide and our indicators to enhance and speed up your analysis of the markets that you want to trade.

We look forward to working with you.

TAS FUTURES TRADING & TRAINING ROOM PHILOSOPHY

1. We are traders at heart and trainers by choice. We believe that a live, responsive, supportive, and interactive environment—moderated by actual traders—is the best environment to learn in. Albert Einstein once said, *“Example isn’t another way to teach. It’s the only way.”* When it comes to the markets, we couldn’t agree more.
2. **Capital preservation is job #1 for all traders.** You must develop a written plan for managing your money. This plan must include rules on how you will manage risk vs. reward as well as provide you a plan to have make your trading capital last while you are learning.
3. We believe that earning follows learning. Although each of us trades to make money to help us realize our financial goals, we are realistic about the inherent risk in the marketplace and work hard not to get too far ahead of ourselves. We pride ourselves in having developed a methodical approach to trading that allows us to be consistent.
4. We believe that no one should dictate what you do nor when you do it. You must evaluate everything posted in the room your own trading plan—never on someone else’s. Remember, when you are trading, you will be trading your own money—not theirs. Therefore, although we will teach you what we know and responsively answer all of your questions in a timely manner, only you can make the final decision whether or not to make a trade. Let us help you to trade your game—not someone else’s.
5. We believe that price and pattern analysis alone—without concurrent volume analysis—misses the whole picture in trading. Price is the messenger, not the message.
6. Every trade or trade setup has an underlying context: a particular time frame that is being displayed on a chart. Using are unique indicators in multiple time frames gives us the edge we need.



TAS FUTURES TRADING & TRAINING ROOM PHILOSOPHY, CON'T.

7. Charts have memory: The price levels where professional traders have traded before are likely to be levels of interest again. Our approach to trading, coupled with our world-class indicators, reveal the “footprints” of professional traders. We trade with the institutional flow of money at their levels rather than pay a higher price premium after their hand is revealed to all.
8. With the context of a particular time frame, there are only two states with respect to price movement in any market: balance and imbalance. Synonyms for these two states are:

a. Non-trending	Trending
b. Consolidation	Non-consolidation
c. Efficient	Inefficient
d. Non-directional	Directional
e. Horizontal	Vertical
f. Range-bound	Non-range-bound
g. Bracketing	Non-bracketing
h. Sideways	Sloping
i. Overlapping Value	Non-overlapping value

Our unique indicators illuminate these two states in any selectable time frame and show us what to be doing—and when. Even if that means not taking a particular trade.

9. Our own experience as traders tells us that it takes years to become competent, consistent, and self-sufficient as a trader. In fact, most traders we work with will tell you that it took them between five and seven years to really get to the top of their game. Now, that doesn't mean that you cannot make money in the interim. Far from it. But true trading professionals do not kid themselves about their undertaking. Our goal is to help you dramatically shorten the learning curve by providing the best in ongoing education in a real-time trading environment. And we supplement our teaching while using the best trading tools available. We can help you see what's in the charts more clearly, accurately and timely.
10. Proficiency in trading is a journey—not a destination. And complacency is the enemy of proficiency. Anyone who has traded the markets for years will tell you, “Just when I thought I had it all figured out, the markets went and changed on me.” We believe that all traders must accept that lifelong learning and ongoing study of your trading craft is mandatory and part of the business of trading. We are like professional athletes and must continue to train to be the best we can be. We are all works in progress.



TAS FUTURES TRADING & TRAINING ROOM PHILOSOPHY, CON'T.

11. We believe that in the trading arena, there are no get-rich-quick schemes. If you are looking for a few get-rich-quick ideas, we are likely not the educational environment for you. On the other hand, if you are realistic about the difficulty of your undertaking, then we can help. The application of any new skill requires time, dedication and consistent effort. Legendary CBOT trader Peter Steidlmayer says, "Education provides a foundation and method for learning, but knowledge comes through experience." We reiterate that our goal is to teach a discretionary style of trading that you can add and apply to what you are already doing.
12. Make no mistake about it: You are a unique individual and have your own unique perceptual biases. Like no one else, you have a different set of life's experiences than anyone else on the planet. And when it comes to the markets, you have a unique mix of anticipation, fear, greed, emotionalism, discipline, and risk tolerance.
13. We believe that there is no single "best" answer to understanding the markets. However, we have developed proprietary indicators—and are constantly adapting them to reflect ongoing changes in the marketplace.
14. We acknowledge that no two traders are identical in their approach to the markets. Therefore, we teach multi-dimensional styles of discretionary and systematic trading between our futures room and equities room and use multiple time frame analysis to allow traders of all disciplines to participate.
15. We actively promote a near-collegial and collaborative working spirit in our rooms and invite all subscribers and guest to actively participate in each day's activities.

We look forward to working with you and your unique attributes. We will treat you as a unique individual with unique qualities and work our hardest to help you capitalize on them.

We welcome and value your contributions to the community of dedicated traders in the **TAS FUTURES TRADING & TRAINING ROOM**.



TAS FUTURES TRADING & TRAINING ROOM FEATURES

- ▶ Live, stream-of-consciousness educational trading and market commentary in both audio and text with live, real-time video of our multi-dimensional yet simple trading methods
- ▶ A focus on capital preservation and disciplined trading
- ▶ Leading-edge conferencing technology with real-time charts, trading indications, market data, signal generation, analysis, and user interaction
- ▶ Detailed, ongoing commentary explaining the process and rationale behind our trading decisions throughout the day. We are constantly evaluating:
 - What are the professionals doing? Where have they parked their buy and sell orders?
 - Where are our price-point trading levels where we anticipate the markets to reverse?
 - What are the markets trying to do? What have they succeeded in doing? What are they failing to do?
 - Which clues are we capitalizing on? Which ones are we missing?
 - What distinctions can we make about the market—right now—that will help us on the next trade?
- ▶ Trading and analysis of multiple time frames from minute charts to monthly charts. We use a variety of techniques such as technical analysis, volume analysis, sector analysis, Market Profile™, news, and salient fundamentals analysis where applicable.
- ▶ Twice-weekly new user orientation sessions and recorded Chart-of-the-Week feature
- ▶ Guest speakers and guest moderators
- ▶ Ongoing stock sector analysis which gives insight into the composition and potential direction of the cash and futures markets
- ▶ Ongoing market internals and externals analysis
- ▶ Daily economic events review
- ▶ Proprietary indicator, trading software, and trading platform demonstrations
- ▶ Web-based, e-mail and live tech support

The **TAS FUTURES TRADING & TRAINING ROOM** is intended for intermediate to advanced traders who we believe should have at least two years of active trading or investing experience as well as a written business, trading and risk management plans. Our focus is on education and that the trading ideas we discuss are not intended as trade suggestions or recommendations. Additionally, many of the trading ideas we present may or may not involve trades that we are actually participating in.



TRADING & TRAINING ROOM TECHNOLOGY PLATFORMS

OMNOVIA CONFERENCING PLATFORM

The **TAS FUTURES TRADING & TRAINING ROOM** is hosted on the popular Omnovia conferencing platform. This trading room conferencing platform allows you to “look over our shoulders” as we evaluate, comment on and trade the markets. Throughout the day, our moderators will be projecting what they are evaluating, talking to you live (during busy market environments), typing commentary (under quieter market conditions), and promptly fielding your questions.

Additional features in the Convoq ASAP platform include:

- Secure login with user authentication and authorization
- Omnovia is a browser-based platform: no downloads or software are required—accessible any time from any browser
- Presentations through: video, audio, text, and PowerPoint presentations
- Integrated Voice-over-IP (VOIP)
- Multiple moderators can share the platform: while one comments over voice, another can be typing his/her views
- Huge library of training and support videos available on line
- User support provided by Omnovia and Trade Angle Strategies, LLC

TAS SIGNAL BOX™ NOTIFICATION PLATFORM

The **TAS FUTURES TRADING & TRAINING ROOM** employs its own software platform to broadcast our real-time trades*. We call it the **TAS SIGNAL BOX™**. The **TAS SIGNAL BOX™** is a component of TAS’s Autosystems trading platform and was developed—in house—to provide accurate signal notifications of high quality signals generated by our proprietary indicators.

We have adapted this technology to provide a robust and timely indication of the moderators’ trades for our room subscribers. When a room moderator takes a trade for his/her own account, it will often be broadcast to subscribers through the **TAS SIGNAL BOX™** (Please note, in some cases, we cannot post certain trades through the **TAS SIGNAL BOX™**)*.

* Please refer to disclaimer on page 2



TAS SIGNAL BOX™ NOTIFICATION PLATFORM, CON'T.

The following screen shot depicts a detailed view of the **TAS SIGNAL BOX™**. When a new long position or short cover is posted, the values in the top row (Symbol, Price, Qty, Action) will have a green background. When a short is initiated or a long sold, the top row will have a red background.

IMPORTANT NOTE: The quantity posted (Qty) on any signal notification is the quantity that we might be trading at the time. It is in no way a suggestion or recommendation of what you should be trading. What you trade is determined by your trading plan—never someone else's.



Detailed view of the TAS Signal Box™ Notification Software

The **TAS SIGNAL BOX™** application contains columns of information that describe trades taken:

- ▶ Symbol
- ▶ Strategy-based trade or manually derived
- ▶ Price of entry
- ▶ Buy, sell, short or over
- ▶ Quantity of position
- ▶ Gain/Loss per contract
- ▶ How long ago trade was posted



TAS SIGNAL BOX™ NOTIFICATION PLATFORM, CON'T.

The following screen shot depicts the **TAS SIGNAL BOX™** broadcasting a trade notification in the **TAS FUTURES TRADING & TRAINING ROOM**. Notice how the **TAS SIGNAL BOX™** takes “front and center stage” as it momentarily pops up to provide its notification.



View of the TAS Signal Box™ Notification Software notification during live trading and training

IMPORTANT Additional Disclaimer:

The **TAS SIGNAL BOX™** is maintained to the best of our ability within the allotted time and technical constraints that are imposed on us. We will do our best to provide accurate and timely information. The values posted in the **TAS SIGNAL BOX™** are not suggested or recommended entries and exit for any trades or investments.



TAS FUTURES TRADING & TRAINING ROOM RULES AND CONDUCT

CARDINAL RULE #1: At all times you must trade your own plan for your own reasons only. Do not copy anyone else's ideas for any reasons—unless they are completely match your own reasons. Please remember: moderators and other room members are not in the room to give trading / investing advice or recommendations.

CARDINAL RULE #2: You take sole responsibility for all of your actions and inactions.

CARDINAL RULE #3: No one in the room but you has knowledge of your trading plan and risk profile. Therefore, never ask anyone in the room whether you should buy or sell a security or where you "should" enter or where you "should" exit. On the other hand, if you describe your personal plan for a particular trade or investment including your entry, target, stop, and general plan for the trade, almost any question you ask about it will get you a prompt reply.

CARDINAL RULE #4: Absolutely no profanity, lewd behavior, off-color jokes or humor.

GENERAL RULES:

- ▶ The more specific your questions to the moderators are, the more specific your answers will be. Please help us help you.
- ▶ Moderators may also discuss trades that they are in but have not pointed out to the room ahead of time, provided the sole purpose is educational as opposed to "bragging."
- ▶ No private messaging moderator(s) during first hour as this is where we can be of best service to the entire room community.
- ▶ Rules of "netiquette" prevail in the room. Please be courteous to all members and guests at all times under all circumstances.
- ▶ Do not post comments or questions in ALL CAPS as this is considered "shouting" in the internet.
- ▶ If you're having a "bad day" trading, take a break. This is great trader's discipline. Don't ever take your personal frustrations out on anyone in the room for any reason.
- ▶ For the benefit of all, please ask a very specific question or just ask the moderator to clarify what you did not understand. A better question and will always get you a better answer.
- ▶ Audio will be used during the first hour to hour and a half of market day, during fast markets, and during topical lecture series. At all other times, moderators will type their commentary. After-hours commentary will either be voice or typing only.
- ▶ Moderators may cut off any subscriber or guest without notice for any behavior deemed by moderator to be inappropriate for the room. **Moderators and Trade Angle Strategies, LLC have the right to refuse service to any subscriber based on moderator's judgment of what is best for the trading and training room environment and community.**



FUTURES TRADING & TRAINING ROOM LOGIN PROCEDURE

Hours of Operation: The **TAS FUTURES TRADING & TRAINING ROOM** is open and moderated from 9:00 AM EST through 4:15 PM EST (or later). On Fridays, we leave the real-time charts with TAS indicators on but often are done moderating two to three hours before the market closes. If you are attempting to log in prior to the room moderator's arrival, you will be in a holding queue until the room is open.

The **TAS FUTURES TRADING & TRAINING ROOM** is operated through the Omnovia conferencing platform. Entry to the room is accessed through a simple subscription and login procedure.

Once your password is assigned, to log in to the room:

1. Go to: www.tradeangle.omnovia.com
2. Click "[Logon with username and password](#)" (2nd link on the page)
3. Enter your assigned user name and password:

Username:
Password:

It's as simple as that !

REAL-TIME TRADING EDUCATION + WORLD-CLASS TRADING TOOLS = SUCCESS

Throughout the day, room moderators will be commenting (on audio and/or in written text in the chat history window) on pertinent market observations and using live, real-time charts to display their observations. Room moderators will be pointing to various areas in the charts as well as marking them up to highlight areas of importance.

The room is a community of like-minded traders and investors who are working to maximize their advantage in reading the "mind of the markets" as well as the ideas of other traders. We are traders helping traders and welcome your comments, questions and ideas. Please take advantage of this educational opportunity by asking questions and/or adding additional commentary or ideas for everyone's benefit.

*Thank you again for your participation in the **TAS FUTURES TRADING & TRAINING ROOM**. We look forward to being of maximum service to you and your company for your educational trading and investing endeavors.*



TAS FUTURES TRADING & TRAINING ROOM TECHNICAL SUPPORT

At Trade Angle Strategies, we take our customer care very seriously. Our goal is to make your training and trading experiences with us happen as smoothly as possible. However, as we have all experienced from time to time, some minor technical issues can and do occur.

We understand that your trading is important to you and have put in place many methods for you to get support when you need it:

1. If you have general, non-urgent support questions about the Omnivia platform, please submit your support questions at this page:

<http://support.omnovia.com/>

To speak directly with a tech support rep, click the Live Talk icon:



2. During trading hours, if you have what “looks like” a simple support or technical question, you may post the question in the room. However, please remember that ongoing trading may take immediate priority to your support question. (This is why we have several support options. Please remember that the moderators are there to help with trading issues and moderators, too, may have trading or technical issues that they are working through. *What we ask is that if you use this option, we will respond on a priority basis at our discretion.*)
3. For e-mail support for the **TAS FUTURES TRADING & TRAINING ROOM**, you can e-mail us at: traderoom@tradeangle.com
4. You may contact us through our Contact Us page at:
http://tradeangle.com/index.php?option=com_content&view=article&id=25&Itemid=95
5. For general information and assistance, you can e-mail us at: questions@tradeangle.com
6. For more urgent support matters, you can call us direct at 919-373-4313.

*Thank you again for your participation in the **TAS FUTURES TRADING & TRAINING ROOM**. We look forward to being of maximum service to you and your company for your educational trading and investing endeavors.*



APPENDIX A: RISK MANAGEMENT

RECOMMENDED READING ON RISK MANAGEMENT

- Kezeli **Trading Survival 101: How to Make it Through the Learning Curve**
<http://www.sfomag.com/homefeaturedetail.asp?ID=-1080622177&MonthNameID=September&YearID=2005>
- Tharp *Trade Your Way to Financial Freedom (We enjoy his writings on risk)*
- Kiev/Grant *The Psychology of Risk: Mastering Market Uncertainty*
- Bernstein *Against the Gods: The Remarkable Story of Risk (A fascinating history)*

Managing risk in trading is a topic that all traders eventually hear about. For some, however, the lessons often come too late. In our years of experience in teaching traders, few apply risk management concepts on a consistent basis with a well-defined written plan.

We understand that for most, risk management is the “least exciting” part of trading and therefore, it is deferred or ignored completely. But it is often the difference between failure and success as a trader. Trade entries, exits, techniques and methods can be taught and learned: But a solid risk management will often be the arbiter of reaching your trading goals.

So before reading further—or *trading further*—please take a moment to read a highly recommended article that one of the TAS partners wrote for Stocks, Futures and Options magazine called **Trading Survival 101: How to Make it Through the Learning Curve** (see link above). This short article provides a framework for beginning your risk management plan. It will also allow us to speak in common terms while you are a subscriber or guest in the **TAS FUTURES TRADING & TRAINING ROOM**.

Next, please think of risk management as *defensive* tactic, much like you would find in football. It keeps you in the game another day. If your *offensive* tactics and methods of trading are supposed to get you to your goal, then proper money management is your strategy to prevent you from falling behind—or getting clobbered, much like a quarterback left in open field.

There are earning trades and there are learning trades. We like to say, *learn before you earn*. Proper money management—a plan to survive loss and spread out your risk over time—is one way to get your chance for learning trades. If you try too hard, too soon to make the earning trades, then rather than have a chance at survival, you risk ending your trading career prematurely. The *Trading Survival 101* article elaborates on this concept with examples.

Please don't confuse money management with stop placement. Stop placement does not address the question of *how much* one is willing to risk—only the price level where the trade should be exited if it doesn't work out. It's your predetermined “uncle” point. Risk, in simple terms, is defined as the amount of money you are willing to lose should the trade not move in your favor and hit your stop loss point.



APPENDIX A: RISK MANAGEMENT, CON'T.

When you enter any trade, you are passively or actively accepting a certain amount of risk. If you don't choose how much, often times the market will *choose* for you.

Stop placement is most often a technical level indicated on the chart. But if two traders take an identical trade with an identical stop loss level, then share sizing—how many shares they took risk on—will determine who lost more and who lost less. Therefore, a proper risk management plan plus stop placement plus share sizing is a good place to begin protecting your trading capital.

The peace of mind you will gain by knowing the exact amount of loss before you even enter the trade will be worth the effort of understanding money management.

The most important thing to remember is that anyone can enter a trade but the true art of a trader is comes in when it's time to exit.

Please make money management the *focus* of your trading.



APPENDIX B: RECOMMENDED READING

At **TRADE ANGLE STRATEGIES** we take the educational side of trading very seriously. Trading is not only a business—it is a practice, similar to what physicians have. Physicians go through college, university, medical school, internships, hospital practice—and only then to private practice.

As a “private practice” trader, you want to place trading education at the top of your priorities list. We provide this list to help get you started towards trader proficiency. A great place to start is with *Trading in the Zone* by Mark Douglas.

You may also join us in our twice-weekly free educational webinars by visiting our site at www.tradeangle.com: Click the **Education** tab to join us on your educational journey.

RISK / MONEY MANAGEMENT

Kezeli	<i>Trading Survival 101: How to Make It Through the Learning Curve</i> http://www.sfomag.com/homefeaturedetail.asp?ID=-1080622177&MonthNameID=September&YearID=2005
Tharp	<i>Trade Your Way to Financial Freedom</i>
Kiev/Grant	<i>The Psychology of Risk: Mastering Market Uncertainty</i>
Balsara	<i>Money Management Strategies for Futures Traders</i>
Bernstein	<i>Against the Gods: The Remarkable Story of Risk (A fascinating history)</i>

TRADING PSYCHOLOGY

Douglas	<i>Trading in the Zone</i>
Douglas	<i>The Disciplined Trader</i>
Koppel/Abell	<i>The Inner Game of Trading: Creating the Winner's State of Mind</i>
Kiev	<i>Trading to Win: The Psychology of Mastering the Markets</i>
Kiev	<i>Trading in the Zone: Maximizing Performance with Focus and Discipline</i>
Steenbarger	<i>Enhancing Trader Performance: Proven Strategies from the Cutting Edge of Trading Psychology</i>
Steenbarger	<i>The Psychology of Trading: Tools and Techniques for Minding the Markets</i>
Elder	<i>Trading For a Living: Psychology, Trading Tactics, Money Management</i>
Cohen	<i>Fear, Greed & Panic: The Psychology of the Stock Market</i>



APPENDIX B: RECOMMENDED READING, CON'T.

TRADING TECHNIQUES & TACTICS

- Schwager *Stock Market Wizards: Interviews with Top Stock Traders*
 Schwager *The New Market Wizards: Conversations with America's Top Traders*

MARKET PROFILE® / MARKET STRUCTURE / AUCTION MARKET THEORY

Market Profile™ is a fairly complex subject that we have simplified through our **TAS Approach to Trading™** and the **TAS Trading Toolkit™**, our world-class suite of trading indicators and timing signals.

For those who wish to have a more in-depth understanding of Market Profile® theories and applications, we recommend that you read these next three books in the order presented, as one book builds on the other's background:

- Dalton 1. *Mind Over Markets*
 Dalton 2. *Markets in Profile: Profiting from the Auction Process*
 Steidlmayer 3. *Steidlmayer on Markets, 2nd Edition*
 Steidlmayer After reading the first three books, anything you read written by this market "sage" is highly recommended. He is a gifted trader and market theorist.

THE "CLASSICS"

- Lefevre *Reminiscences of a Stock Operator*
 Taleb *Foiled by Randomness: The Hidden Role of Chance*
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